

# semiconductor packaging news

We search for industry news so you don't need to.

## 2012 Media Guide

### semiconductor packaging news

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Home | News | Exclusives | White Papers | Calendar | Corporate News | Advertising | Site Map

**Free Newsletter Subscription**  
Daily Circulation Over 35,000

**Creating Solutions to Demanding Challenges: LORD Corporation**  
For over 40 years, our expertise in multiple chemistries and diverse applications has allowed us to partner with you to help ensure your success. Ask Us How...  
**LORD**  
Ask Us How

**Test Your Knowledge**  
What is the lightest metal?  
Answer bottom right column.

**FEK DELVOTEC**  
**G5 WIRE BONDER**  
  
**INTERCHANGEABLE HEAVY WIRE BOND HEADS**

**WLP: Wafer bumping and packaging at one factory**  
Unisem offers a full turnkey solution for Wafer Level CSP including Wafer Bumping, Packaging, Test Solution (probing) and full wafer map integration. Learn more...  
**Unisem Group**

**SUSS MicroTec Equipment & Process Solutions**  
Intelligent Solutions for 3D Integration. The benefits of 3D ICs are clear: decreased footprint, power consumption and cost with increased performance. SUSS MicroTec can help you realize these benefits. Click to find out how...  
**SUSS MicroTec**

**Top Story**  
**Chip Executives Bullish on 2011**  
Despite the still sluggish economy, senior chip-industry executives generally are upbeat about 2011 and many are even planning to do some hiring. Of 118 executives queried in ...  
**Mercury News**

**New Fully Automatic Heavy Wire Bonder**  
Wire bonder increases productivity by 30%. Process aluminum wire, copper and HCR™ (High Currency Ribbon) and set new benchmarks for wire bonding process speed, bonding precision and low maintenance requirements. Learn more...  
**Hesse & Knipps, Inc.**

**Industry News**  
**3D Stacked Die Create Unique Test Issues**  
While 3D die stacking promises a number of benefits including smaller footprint, faster speed, lower power and possibly lower cost, testing ...  
**Low-Power Engineering Community**

**Quiet revolution: MEMS thrives on application diversity**  
With the exception of the consumer/mobile MEMS market, the high-value MEMS space is the fastest-growing technology sector in MEMS today ...  
**Electro IQ**

**SUSS MicroTec, Rolith Cooperate on New Nanolithography Technology**  
SUSS MicroTec announced that it has entered into a joint development and exclusive license agreement with Rolith, Inc. to develop and build ...  
**Enhanced Online News**

**Moderate but not disappointing growth years to follow record sales**  
You can almost hear the trepidation in chief executive officers' voices when the topic of 2011 growth comes up—not because 2011 won't show ...  
**EDN**

**3D IC, WLP, TSV : NEPEs silicon interposer module contains IPD, TSV**  
The dimension of device packaged in this program is 7.0 x 7.0 mm. The package is < 0.9 mm thick including the two mounted die. The 0.2 mm ...  
**R & D Magazine**

**Need a Sub-Micron Bonder?**  
**Evaluate before you buy**  
...not after, it's too late then. Don't rely on unproven claims, seeing is believing. Demand a full demo with your samples – we'll do it!  
Make the smart choice. Learn more...  
**Finetech**

**The Growing Legacy Of Moore's Law**  
Moore's Law has defined semiconductor design since it was introduced in 1965, but increasingly it also has begun defining the manufacturing ...  
**Low-Power Engineering Community**

**Taiwan Tops World's Competitors in Semi Equipment Expenditure**  
Taiwan is recognized as the world's No. 1 buyer of semiconductor-manufacturing equipment this year, with the total procurement value ...  
**Taiwan Economic News**

**IBM Casts Light On Its Photonics Research Project**  
IBM has been showcasing its photonics achievements in Japan. At the Semicon Japan conference, the company showed how light will carry processor ...

**Today's Sponsor**  
**SUSS MicroTec**

**Jetting Systems Technology White Paper**  
Jetting technology has become the preferred alternative to needle dispensing in many semiconductor packaging applications. Jetting allows designers to rewrite their design rules making smaller, less expensive, and more capable devices. Click to download this white paper.  
**Nordson ASYMETEK**

**INTRODUCING**  
**Advanced Copper Pillar Bump and Packaging Technologies**  
  
**Amkor technology**

**Versatile Metrology System for Semi Assembly and Packaging**  
Optical 3D metrology system addresses the specific requirements in packaging and assembly: Die planarity, die rotation, Substrate warpage, encapsulant thickness, roughness, coplanarity, missing ball detection, ball height, flux deposits, dam & fill height, wire bond height, pin height, conformal coating thickness. Learn more.  
**cyberTECHNOLOGIES**

- 35,000+ daily e-mail subscribers
- 233,500 unique readers past 12 months
- Readership from 100+ countries
- 7,500+ clicks per month to advertisers' web pages
- #1 newsletter and website for industry professionals



Electronic-media continues to expand as industry professionals seek daily updates on news and events shaping the semiconductor packaging and micro-electronics market. An advertising campaign in Semiconductor Packaging News provides daily e-media visibility with high-frequency advertising designed to meet every budget. We reach over 230,000 industry professionals who are eager to learn more about your products and services.

### A comprehensive e-media campaign includes the following features:

- Ad campaigns running in the e-mail newsletter and website
- Banner ads in two sizes, 160 x 300 pixels or 468 x 60 pixels
- Text ads and banner ads redirect readers to your web pages
- Delivering over 7,500 clicks to advertiser's web pages every month
- White papers hosted at no cost & provide contact names and e-mail address
- Corporate press releases published daily
- Exclusive articles and interviews from industry events
- Company events posted in the event calendar

### Analytical Data

Recent analytical data collected from an independent company confirms our readership continues to expand. Semiconductor Packaging News e-mail newsletter is broadcast to over 35,000 opt-in subscribers every business day.



During the past 12-months SPN has reached over 230,000 unique visitors from 125 countries. The e-mail newsletter subscriber base is always up-to-date and is managed by an independent e-mail management company.

### Top 10 markets by geographic readership:

- |                 |               |
|-----------------|---------------|
| ■ North America | ■ Germany     |
| ■ Singapore     | ■ France      |
| ■ South Korea   | ■ China       |
| ■ Japan         | ■ Malaysia    |
| ■ Taiwan        | ■ Netherlands |

### Demographics by region of the world:

45% Americas, 33% Asia Pacific, and 22% Europe

**SEMI, MEPTEC, IMAPS, IEEE and other industry organizations partner with Semiconductor Packaging News to reach their members and drive visitors to their events and trade shows.**

Comments from several Semiconductor Packaging News advertisers:

*"SPN provides a great opportunity to reach a range of prospects on a daily basis for a very competitive price. We can advertise for an entire year for the cost of a small booth at a local show".*  
J.B.

*"The White Paper program in SPN has delivered hundreds of prospects from around the world. This is a great way to reach new customers".*  
R.H.

*"F&K Delvotec is very pleased with the exposure and support from SPN"*  
R.B.

*"Semiconductor Packaging allows us to reach our markets around the globe. We book new orders from readers of SPN".*  
J.F.

*"In this period of decline in print publications, our users are turning to the internet as the source of information. We have benefited from our aggressive use of SPN as advertising vehicles".*  
R.B.

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## Semiconductor Packaging News Readers

## 2012 Media Guide

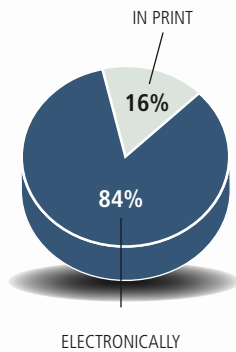
Over 35,000 daily subscribers find Semiconductor Packaging News to be their go-to source for news and information in the semi and micro-electronics assembly market. Semiconductor Packaging News subscribers and website visitors are the industry professionals you want to reach; they're your prospects and your customers.



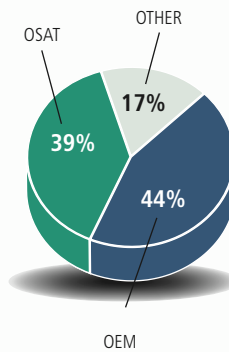
Rather than waiting for the monthly issue of their favorite trade publication, these are professionals who every day have a need to know – and who bear the responsibility for looking ahead, thinking, and imagining the future to keep their companies on top! They keep themselves up to speed by reading Semiconductor Packaging News. Over 500,000 articles have been clicked and read by Semiconductor Packaging News readers.

**Based on a readership survey we are proud to share data and commentary from industry professionals who took part in our survey.**

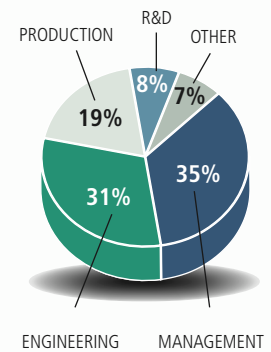
Do you prefer to receive your industry news electronically or in print?



Company Type



Job Description



Comments from several Semiconductor Packaging News subscribers/readers:

*"SPN is the best daily newsletter, I look forward to reading each day".*

*"I read SPN regularly and find the mix of information to be quite interesting".*

*"All the important news in one place, great way to start my morning".*

*"Semiconductor Packaging News is the only daily newsletter focused on the packaging side of the industry".*

*"This is the best daily newsletter for insight on the micro-electronics and semiconductor industries."*

*"As an Asia Pacific reader, I find your newsletter useful to gain the global perspective on the growing 3D packaging".*

*Nice Job.. really stands out..very newsy with lots of good stuff.*



Semiconductor Packaging News advertising delivers results. We deliver your message to the largest readership with the highest frequency. Ad campaigns in Semiconductor Packaging News provide more visibility of your message compared to other newsletters and print media. The more often your ads run, the more response you will receive.

### Banner Ads

Banner Ads are ideal for branding with corporate colors and a company logo. Large banner ads (160 x 300 pixels and 468 x 60 pixels) provide significant space to deliver your messages for maximum exposure.

### Text Ads

A well written text ad will intrigue the reader to click the ad to learn more about your product or service. The goal of a text ad is to deliver readers directly to your website. We encourage our advertisers to run multiple text ads in a single ad campaign at no extra cost.

*Did You Know: Text ads will typically deliver 4 times as many clicks as a banner ad. Many ad campaigns combine both banner and text ads alternating through the month. Advertisers use banner ads to build their company brand and text ads to drive visitors to pages on their web site.*

### Sponsor Positions

Gold Level advertiser text ads run at the top of the newsletter and website twice per month. Their company logo is placed on the top right column for the entire day.

### White Papers

Semiconductor Packaging will host your white paper at no cost allowing readers to download them with a simple registration. Readers download over 2,000 white papers per month and we provide the name and email addresses to our advertisers at no cost.

### Monthly Reports

Semiconductor Packaging News provides a monthly e-media report showing activity including clicks, impressions, press release postings, white paper downloads and calendar events. This monthly report is sent to you via e-mail allowing you to measure the success of your ad campaigns. Advertisers can monitor impressions and clicks for each ad campaign providing important data to manage the e-media program. Ads can be changed at any time to refocus their impact and we encourage you to update frequently to keep your ads fresh and engaging, all at no added cost.

### Media Reports

This report includes details about your advertising, videos, white papers and other activities in the Circuitnet family of publications.

**Client:** Finetech

[Click Here To Review Monthly Reports](#)

Please review your [Circuitmart Listing](#) to be sure your company profile is accurate.

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#### Recent Press Releases

[Submit a Press Release](#)

**Circuitnet Press Releases**

January 4, 2011  
[FINETECH to Showcase Sub-Micron Bonder at SPIE Photonics West](#)  
FINETECH will showcase the FINEPLACER® Lambda in Booth 2204 at the upcoming SPIE Photonics West exhibition, scheduled for January 22-27 ...

November 19, 2010  
[MARTIN to Demonstrate Stand Alone QFN Solder Bumping and BGA Reball Unit](#)  
MARTIN will demonstrate the Prebump/Reball 03.1 unit at the upcoming SMTA Arizona-Sonora Expo & Tech Forum, scheduled to take place Wednesday ...

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**Semiconductor Packaging News Press Releases**

June 28, 2010  
[FINETECH to Showcase Sub-Micron Bonder at SEMICON West](#)  
FINETECH will showcase the FINEPLACER® Lambda in booth 5570 at the upcoming SEMICON West exhibition, scheduled to take

June 2, 2010  
[FINETECH to Showcase Sub-Micron Bonder at SEMICON West 2010](#)  
FINETECH will showcase the FINEPLACER® Lambda in booth 5570 at the upcoming SEMICON West exhibition, scheduled to take

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#### Recent White Papers - If you are an advertiser, click "Download List" to view a list of names.

[Submit a White Paper](#)

Posted May 5, 2009  
**Multi-Application Bonder: Versatility Equals Value**  
With more competition for capital equipment dollars, it will be the equipment that offers application flexibility and value that wins the ...  
[Download List](#)  
Listed in: [Semiconductor Packaging News](#)

Posted May 19, 2009  
**Solutions for Today's Most Advanced Rework Challenges**  
Disney was right -- it's a small world after all! The "electronic" world is getting smaller, more crowded, vertically integrated and with a ...  
[Download List](#)  
Listed in: [Circuitnet](#)

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Rate Card

2012 Media Guide

The screenshot shows the homepage of 'semiconductor packaging news'. At the top left is the site logo. Below it is a navigation bar with links: Home | News | Exclusives | White Papers | Calendar | Corporate News | Advertising | Site Map. A search bar is also present with the text 'We search for industry news, so you don't need to.' On the right side, there is a 'Sponsor Position' above a 'Sponsor Logo' for SUSS MicroTec. The main content area is divided into several sections: 'Top Story' featuring 'Chip Executives Bullish on 2011', 'New Fully Automatic Heavy Wire Bonder', and 'Industry News' with sub-sections like '3D Stacked Die Create Unique Test Issues', 'Quiet revolution: MEMS thrives on application diversity', and 'SUSS MicroTec, Rolith Cooperate on New Nanolithography Technology'. On the left side, there is a 'Free Newsletter Subscription' box and a 'Text Ad' for LORD Corporation. At the bottom left, there is a 'Vertical Banner Ad' for FEK DELVOTEC G5 WIRE BONDER. At the bottom right, there is another 'Text Ad' for Amkor Technology. Below the main content area, there is a 'Horizontal Banner Ad' for MVP Machine Vision Products, titled 'The Complete AOI Solution'.

Sponsor Position

Sponsor Logo

Text Ad

Text Ad

Vertical Banner Ad

Horizontal Banner Ad

## Silver Campaign

Banner ad and text ad campaigns run 8 days per month, twice per week. Ads will display in the broadcast e-mail newsletter only. This does not include website exposure.

3 month campaign \$995/month,  
6 month campaign \$950/month,  
12 month campaign \$895/month  
(credit card pricing)

## Gold Campaign

Banner ads and text ads run 15 days per month including sponsor position twice per month with text ad and logo. Ads will be displayed in the broadcast e-mail newsletter and on the website.

3 month campaign \$1950/month,  
6 month campaign \$1900/month,  
12 month campaign \$1850/month  
(credit card pricing)

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## About Us

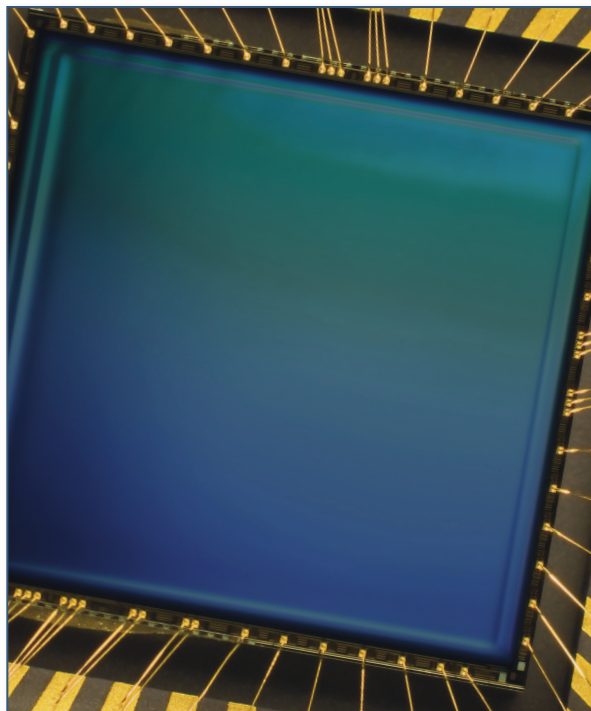
## 2012 Media Guide

We believe it's our job to dig through the unending stream of news, articles, features, and discussions to deliver information, covering the world of semiconductor packaging and micro-electronics, to our readers. Every month we publish links to more than 300 important industry news articles. We package this information into a convenient newsletter that we deliver to our subscribers via e-mail - every business day.

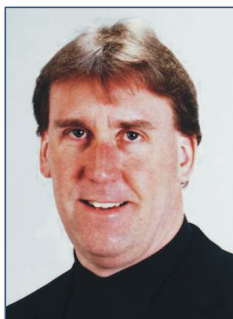
The Semiconductor Packaging Newsletter and website features links to industry and technology news stories and feature articles about the semiconductor packaging market. We publish the latest corporate and product news announcements industry company's submit to us.

We also deliver over 2,000 white paper downloads every month and we'll post your papers at no cost. You'll also find commentaries, cartoons, an industry event calendar and much more.

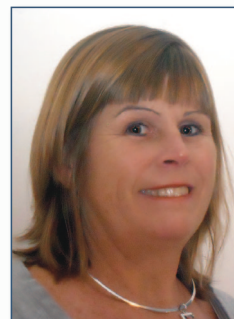
We look forward to working with you on your e-media campaign.



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